

Are you ready for your next data center modernization?

PRIMEFLEX Integrated Systems

Where do organizations see the hurdles?



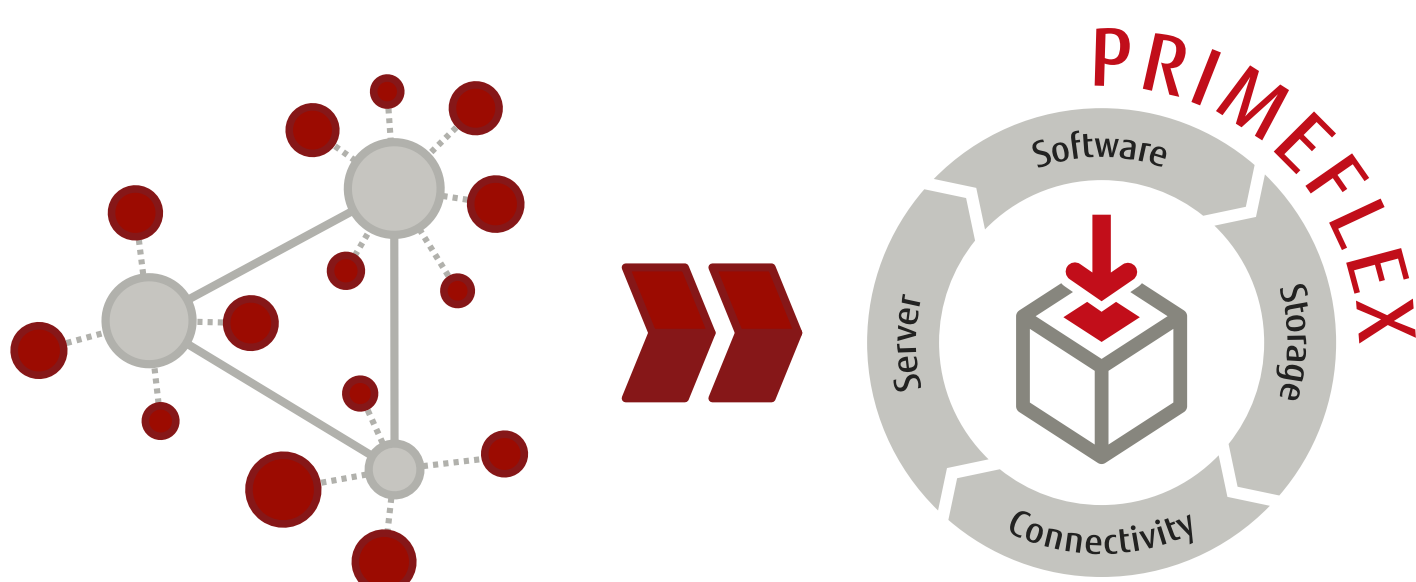
Doing all this yourself could mean you're heading for a fall!



Traditional infrastructures: **25%** almost 25% of staff time spent on **predeployment**

Get rid of the piece-part approach to infrastructure

Make it easy with Fujitsu Integrated System PRIMEFLEX



Broad range of pre-defined, pre-integrated and pre-tested systems covering key usage scenarios: virtualization, cloud and SAP deployments.

General Purpose

Virtualization and Cloud

- PRIMEFLEX for VMware vSphere
- PRIMEFLEX for VMware vSAN
- PRIMEFLEX for VMware Cloud Foundation
- PRIMEFLEX for Microsoft Azure Stack HCI
- PRIMEFLEX for Microsoft Azure Stack Hub
- PRIMEFLEX for Nutanix Enterprise Cloud

Purpose built

SAP

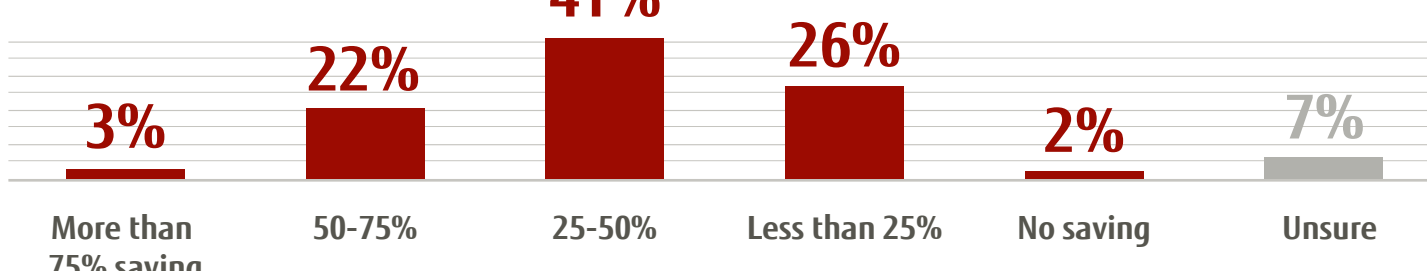
- PRIMEFLEX for SAP HANA
- PRIMEFLEX for SAP Landscapes

Reap the benefits of pre-integration

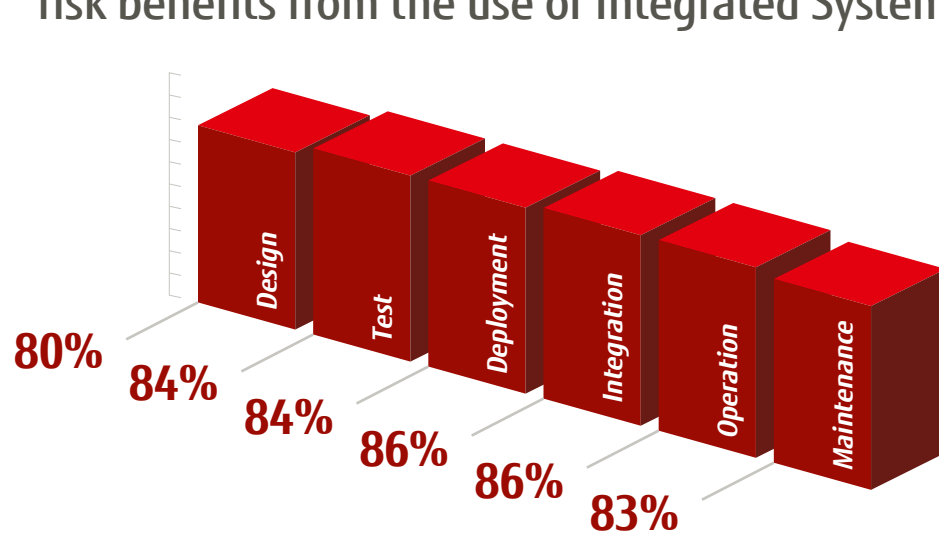
TOP BENEFITS of integrated systems seen by users over the DIY approach:



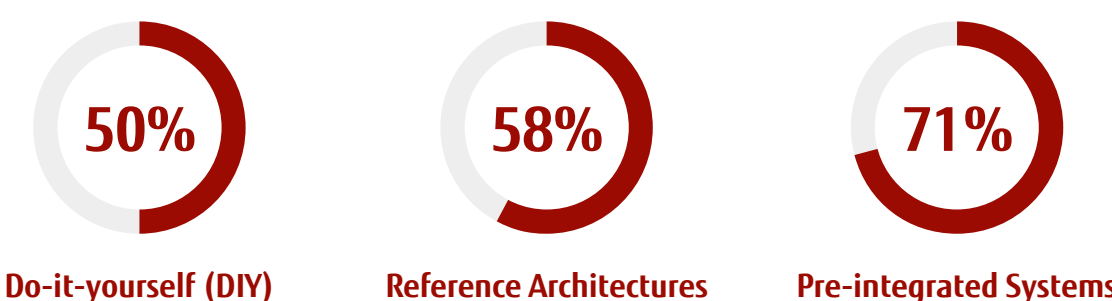
Estimated cost savings or efficiency improvements from acquiring pre-integrated systems vs the DIY approach:



Areas, where users see significant cost, efficiency and risk benefits from the use of Integrated Systems:



How customers want to build out their Hybrid IT infrastructure:



Integrated Systems are 84% as an ideal foundation for Hybrid IT use cases

Source: User survey on Hybrid IT, FreeForm Dynamics, March 2020

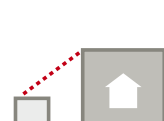
10 reasons to invest in Fujitsu PRIMEFLEX



Get fast time to production
factory-integrated ready-to-run systems, customizable reference architectures



Enjoy outstanding flexibility
fine-tune to your needs



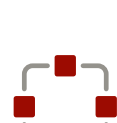
Grow as you go
start small and grow later



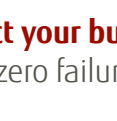
Protect your business
near-zero failure rate



Deploy cutting edge technology
for performance and capacity headroom



Streamline management
converged management across all components



Reduce cost
CAPEX & OPEX savings



Simplify path to hybrid IT
easily integrate with major public cloud services



Leverage flexible service options
mix and match for all lifecycle phases



Enjoy one-stop support
24/7 infrastructure support

"Fujitsu PRIMEFLEX for SAP HANA arrived pre-configured based on our specifications so it was literally plug-and-play to install. That allowed us to quickly begin on-parts of the business one by one."

Reda Loudiyi
CIO Diana Holding-Group

"It quickly became clear that Fujitsu could provide all the technology we need and scale easily to a hybrid cloud solution. Moreover, in terms of cost, Fujitsu delivered the best bang for our buck."

Per Brantsing Karlsson
IT-Manager, Akademiska Hus



"We were looking for a single virtualized solution with common, simple management. Fujitsu was one of the best industry players that could offer this in a complete, customized and hyper-converged solution."

Dr. Santhosh Kumar G
Head, Department of Computer Sciences
Cochin University of Science and Technology

"Overall, we're extremely satisfied with the performance, high availability, manageability and scalability of our new hyper-converged infrastructure, thanks to the FUJITSU Integrated System PRIMEFLEX for VMware vSAN."

Karsten Ehrlich
Division Leader IT
Harro Höfliger Verpackungsmaschinen GmbH

